

London Law Firm Selects Integrated Business Process Management System from LexisNexis

LexisNexis Axxia dna to deliver integrated document management; standardise and automate workflow at Payne Hicks Beach for efficiency and productivity gains

London, 23 April, 2009 – LexisNexis, a leading global provider of content-enabled workflow solutions including Practice and Productivity Management solutions, today announced that London law firm Payne Hicks Beach (PHB) Solicitors has chosen to deploy LexisNexis Axxia dna as its web-based, business process management system of choice. This decision will enable the firm to standardise and automate its business processes to significantly increase overall business efficiency. Previously, the firm was using Axxia only as an accounting and time recording system.

Following a thorough investigation of the market, PHB chose Axxia dna for its integrated platform, flexibility, customisability, scalability to support a growing practice, and clearly defined product development roadmap. Further, the proven track record and stability of LexisNexis also contributed to the firm's decision.

PHB will use Axxia dna as an integrated document management and workflow tool that will allow the firm to enhance its current business processes. In addition, updated Axxia dna software will improve time recording and reporting capabilities to enable fee-earners to maximise client budgets by reducing their time on administrative tasks to deliver a greatly enhanced customer service. Axxia dna will be used by about 110 users including administrative staff and fee-earners.

Virginia Farquharson, Director of Finance and Administration, Payne Hicks Beach Solicitors, commented, "Even though our experience with Axxia as an accounting and time recording solution has been excellent, we surveyed the market to consider all possible options – it is important that the solution we deploy best meets our needs, now and in the future. Axxia dna most closely matched our business requirements. For us, a single, integrated system is not only more cost-effective, but from an implementation perspective, is much easier to deploy. It will take away the hassle of integrating multiple systems and instantly deliver efficiency benefits to users and the practice alike.



“LexisNexis’ proven ability to implement projects of this size, along with the team’s expertise and understanding of the legal professional, was clearly evident to us during our discussions.”

LexisNexis Axxia dna is a business-centric application that brings together practice management, business process management, business intelligence and resource planning. It is the first business management system that has been written specifically for the legal sector.

Doug McLachlan, Commercial Director for Mid Law, LexisNexis Practice and Productivity Management, added, “Today, automation is crucial for firms to ensure agility in a fast paced, competitive and constantly changing legal business environment. dna has been expressly designed to deliver this agility to the legal sector through a single unified system.

“Further, dna appeals to both businesses and users. For instance, dna is designed to reduce the administrative burden for fee-earners at the firm, allowing them to concentrate on the more important tasks. The business on the other hand will reap the benefits of those efficiency and productivity gains for the larger good of the practice and its customers. We are looking forward to a continued relationship with PHB.”

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About LexisNexis

LexisNexis® (www.lexisnexis.com) is a leading global provider of content-enabled workflow solutions designed specifically for professionals in the legal, risk management, corporate, government, law enforcement, accounting and academic markets. LexisNexis originally pioneered online information with its Lexis® and Nexis® services. A member of Reed Elsevier [NYSE: ENL; NYSE: RUK] (www.reedelsevier.com), LexisNexis serves customers in more than 100 countries with 18,000 employees worldwide.

In the UK, LexisNexis (lexisnexis.co.uk) online services include LexisNexis Butterworths - named Online Product of the Year at the Legal Technology Awards - and Nexis® the single most powerful global news & business information service. The company has over 1,000 employees in the UK.



About Payne Hicks Beach Solicitors

Payne Hicks Beach Solicitors is a medium sized London law firm providing legal services to private clients as well as to UK and international companies and financial institutions. Its expertise and specialist areas span taxation, family law, corporate services, commercial and residential property, dispute resolution and employment. Established in 1730, today it is a 30 partner firm. For more information, please visit www.phb.co.uk.

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